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Users' Library Solutions
Real Estate Investment


## INTRODUCTION

In an effort to provide continued value to it's customers, Hewlett-Packard is introducing a unique service for the HP fully programmable calculator user. This service is designed to save you time and programming effort. As users are aware, Programmable Calculators are capable of delivering tremendous problem solving potential in terms of power and flexibility, but the real genie in the bottle is program solutions. HP's introduction of the first handheld programmable calculator in 1974 immediately led to a request for program solutions - hence the beginning of the HP-65 Users' Library. In order to save HP calculator customers time, users wrote their own programs and sent them to the Library for the benefit of other program users. In a short period of time over 5,000 programs were accepted and made available. This overwhelming response indicated the value of the program library and a Users' Library was then established for the HP-67/97 users.

To extend the value of the Users' Library, Hewlett-Packard is introducing a unique service-a service designed to save you time and money. The Users' Library has collected the best programs in the most popular categories from the HP-67/97 and HP-65 Libraries. These programs have been packaged into a series of low-cost books, resulting in substantial savings for our valued HP-67/97 users.

We feel this new software service will extend the capabilities of our programmable calculators and provide a great benefit to our HP-67/97 users.

## A WORD ABOUT PROGRAM USAGE

Each program contained herein is reproduced on the standard forms used by the Users' Library. Magnetic cards are not included. The Program Description I page gives a basic description of the program. The Program Description II page provides a sample problem and the keystrokes used to solve it. The User Instructions page contains a description of the keystrokes used to solve problems in general and the options which are available to the user. The Program Listing I and Program Listing II pages list the program steps necessary to operate the calculator. The comments, listed next to the steps, describe the reason for a step or group of steps. Other pertinent information about data register contents, uses of labels and flags and the initial calculator status mode is also found on these pages. Following the directions in your HP-67 or HP-97 Owners' Handbook and Programming Guide, "Loading a Program" (page 134, HP-67; page 119, HP-97), key in the program from the Program Listing I and Program Listing II pages. A number at the top of the Program Listing indicates on which calculator the program was written (HP-67 or HP-97). If the calculator indicated differs from the calculator you will be using, consult Appendix E of your Owner's Handbook for the corresponding keycodes and keystrokes converting HP-67 to HP-97 keycodes and vice versa. No program conversion is necessary. The HP-67 and HP-97 are totally compatible, but some differences do occur in the keycodes used to represent some of the functions.

A program loaded into the HP-67 or HP-97 is not permanent-once the calculator is turned off, the program will not be retained. You can, however, permanently save any program by recording it on a blank magnetic card, several of which were provided in the Standard Pac that was shipped with your calculator. Consult your Owner's Handbook for full instructions. A few points to remember:

The Set Status section indicates the status of flags, angular mode, and display setting. After keying in your program, review the status section and set the conditions as indicated before using or permanently recording the program.
REMEMBER! To save the program permanently, clip the corners of the magnetic card once you have recorded the program. This simple step will protect the magnetic card and keep the program from being inadvertently erased.

As a part of HP's continuing effort to provide value to our customers, we hope you will enjoy our newest concept.

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This program is a translation of the HP-65 Users' Library program submittal
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# Program Description 



Program Description, Equations, Variables By injecting the periodic (monthly) interest rate of a mortgage (STO B), the monthly payment amount (STO C), the amount owing on the mortgage (STO D) and the purchase price of the note (STO 0), the following calculations are possible:
Total amortization period (Press A)
Full term yield (Press B)
Yield at a specified point in time (Enter months to prepayment, press C)
Yield at a specified prepaying balloon (Enter balloon and press D) - TheN $G$ Successive yields at different prepayment points (After $C$ then enter months and R/s)

Total amount of prepaying Balloon, total amount of accumulated monthly payments and total amount of cash paid on the mortgage. (Press E)

This program provides the basic tool for analysis of mortgage performance and creation of desired data to be specified by the user. The field and the application of the calculations possible with this program are too widespread to be encompassed completely herein and are therefore left to the development of the user.

Operating Limits and Warnings Label $C$ is not totally interactive with Labels $A, B, D$ and E. Information desired from Labels $A, B$ and $D$ must be obtained before going to C. After $C$ is pressed, only the routine contained in Label $E$ and another loop through $C$ is possible (by pressing $R / S$ ). An attempted $A, B$ or $D$ calculation after a $C$ routine is run will give meaningless information.

This program has been verified only with respect to the numerical example given in Program Description II. User accepts and uses this program material AT HIS OWN RISK, in reliance solely upon his own inspection of the program material and without reliance upon any representation or description concerning the program material.
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## Program Description II




Reference(s) This program was developed from the HP-67 standard pac program L05-03, Annuities and Compound Amounts, and the $H P-80$ reference book, Real Estate Applications.


| STEP | INSTRUCTIONS | INPUT DATA/UNITS | KEYS |  | $\begin{gathered} \text { OUTPUT } \\ \text { DATA/UNITS } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Load side 1 and side 2 |  |  |  |  |
| 2 | Initialize |  | f | A | 0.00 |
| 3 | Enter data as follows: |  |  |  |  |
|  | Monthly interest rate |  | STO | B | $i$ |
|  | Monthly payment | Dollars | STO | C | PMT |
|  | Amount of mortgage | Dollars | STO | $D$ | PV |
|  | Purchase price of mortgage | Dollars | STO | 0 | $P P$ |
| 4 | CALCULATE: |  |  |  |  |
|  | a. Total amortization period |  |  | $A$ | Months |
|  | b. Full term yield |  |  | B | Per-cent |
|  | c. Months to specified balance | Dollars |  | $D$ | Months |
|  | d. Yield at specified point | Months |  | C | Per-cent |
|  | e. Cash totals: (i) Balloon Payment |  |  | E | Dollars |
|  | (ii) Accumulated Payments |  |  | $\square$ | Dollars |
|  | (iii) Total Cash Received |  |  |  | Dollars |
|  | f. Yields at successive points: |  |  |  |  |
|  | Key in point at which yield desired | Months |  | C | Per-cent |
|  | Key in next point | Months |  | R/S | Per-cent |
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67 Program Listing I

4
STEP KEY ENTRY KEY CODE

| $001 \quad *$ | $f$ LBL $A$ | 31 | 25 |
| :--- | :--- | :--- | :--- |
|  | 0 | 11 |  |
|  | $S T O$ | $A$ | 33 |


|  | LST $X$ | $35 \quad 82$ |
| :--- | :--- | :--- |
| 010 | - | 51 |
|  | $\div$ | 81 |
|  |  |  |


|  | $\div$ | 81 |
| :--- | :--- | :--- |
|  | $f L N$ | $31 \quad 52$ |
|  | $R C L \quad 7$ | $34 \quad 07$ |
|  | $f L N$ | $31 \quad 52$ |
|  | $\vdots$ | 81 |
|  | $S T O \quad A$ | $33 \quad 11$ |
|  | $h R T N$ | $35 \quad 22$ |
| $*$ | $f L B L \quad 4$ | $31 \quad 25 \quad 04$ |

020

|  | $f$ GSB O | $31 \quad 22 \quad 00$ |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $S T O \quad D$ | $33 \quad 14$ |  |
|  | $h$ RTN | $35 \quad 22$ |  |


| $*$ | $h \quad R T N$ | 35 | 22 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $f \quad L B L \quad 0$ | 31 | 25 | 00 |
|  | 1 | 01 |  |  |
|  | $5 T O$ | 5 | 33 | 05 |


|  | $S T O ~ 5$ | 33 05 |
| :--- | :--- | :--- |
|  | $R C L ~ B$ | $34 \quad 12$ |
|  | $f \%$ | 3182 |
|  | $S T O \quad$ | $33 \quad 09$ |

030

| 030 | + | 61 |
| :--- | :--- | :--- |
|  | $S T O ~ 7$ | 3307 |
|  | $R C L A$ | $34 \quad 11$ |
|  | $C H S$ | 42 |
|  |  |  |


|  | $y^{X}$ | 3563 |
| :--- | :--- | :--- |
|  | $S T O \quad 8$ | $33 \quad 08$ |
|  | $R C L E$ | $34 \quad 15$ |
|  | $X$ | 71 |


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|  | STO 4 | 3304 |
| :---: | :---: | :---: |
|  | RCL C | 3413 |
|  | RCL 9 | 3409 |
|  | $\div$ | 81 |
|  | STO 3 | 3303 |
|  | RCL 5 | 3405 |
|  | $X$ | 71 |
|  | $X$ | 71 |
|  | $h$ RTN | 3522 |
| 050 | 9 LBL a | $32 \quad 2511$ |
|  | CL REG | 3143 |
|  | $P \geq 5$ | 3142 |
|  | $C L$ REG | 3143 |
|  | CL X | 44 |
|  | $h$ RTN | 3522 |
| * | f f LBL 3 | 312503 |

Amortization
Period

Figure
Balloon Amount

Calculation

Routine

Initialize


REGISTERS


67Program Listing II


Program Description, Equations, Variables
This program will calculate the price of a mortgage which involves two different
payment streams one of which is monthly and the other user selectable. The pro-
gram will compensate for mortgages with a monthly payment too low to amortize the
balance in the absence of the periodic balloon. Insertion of one step will allow
the user to determine the total amortization period. Required data for input is
as follows:
Interest rate of mortgage
Monthly payment amount
Present value of mortgage
Desired yield
Periodic balloon period
Periodic balloon amount
Number of months until first balloon
$\qquad$
$\qquad$
$\qquad$

Operating Limits and Warnings
None known

This program has been verified only with respect to the numerical example given in Program Description II. User accepts and uses this program material AT HIS OWN RISK, in reliance solely upon his own inspection of the program material and without reliance upon any representation or description concerning the program material.
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## Program Deseription II

## Sketch(es)

Sample Problem(s) Purchaser desires to purchase mortgages for 24\% yield. He is asked to purchase a mortgage with a face value of $\$ 12,000.00$ payable at $\$ 80$ per month with a balloon payment of $\$ 1,000$ each June all to include 9\% interest. The purchase date will be August. (10 months to first balloon payment)

Solution(s) Keystrokes:
[f] [A]
0.00
[9] [ENTER] [1] [2] [ミ] [STO] [B]
0.75 (Interest rate)
[8] [0] [STO] [C]
[1] [2] [O] [O] [O] [STO] [D]
80.00 (Monthly payment)
[2] [4] [STO] [E]
[1] [O] [O] [O] [STO] [O]
[1] [0] [STO] [1]
1000.00 (Annual balloon)
[A] ( 1 minute 20 seconds)
7060.63 (Mortgage price)

Rederenpe(s) Additional comments. The program operates by considering the two income streams from the mortgage separately. The first section keeps track of the number of payments until the balance is low enough to amortize on the monthly payment alone. The a loop is established alternately decrementing the pay off period by the number o months per balloon and the balance by the balloon amount. Finally, each stream is evaluated at the desired yield and the periodic stream adjusted to mortgage purchase

```
1 \mp@code { f ~ S T A R T ~ M O R T G A G E ~ P R I C I N G ~ N O . ~ 1 }
COMPUTE
(i)
(PMT)
(PV)
(Y)
```

| STEP | instructions | INPUT DATA/UNITS | KEYS |  | OUTPUT DATA/UNITS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Load side 1 and side 2 |  |  |  |  |
| 2 | Initialize |  | $f$ | A | 0.00 |
| 3 | Calculate \& enter monthly interest rate | (i) | STO | B | i/12 |
| 4 | Enter monthly payment amount | (PMT) | STO | C | PMT |
| 5 | Enter present value of mortgage | (PV) |  | D | PV |
| 6 | Enter desired yield as a percent | (Y) | STO | E | $Y$ |
| 7 | Enter periodic balloon payment amount |  | Sto | 0 |  |
| 8 | Enter months until first balloon payment |  | STO | 1 |  |
| 9 | Enter months of balloon period |  | STO | 2 |  |
|  | (Omit step if balloon period is 12 months) |  |  |  |  |
| 10 | Compute price |  | A |  |  |
|  |  |  |  |  |  |
|  | The total amortization period in months is |  |  |  |  |
|  | available in $\mathrm{r}_{6}$. |  |  |  |  |
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# 67 Program Listing I 



67 Program Listing II


## Program Description



Program Description, Equations, Variables This program will calculate the price of a wrap around mortgage discounted to yield a user specified percentage. The required data input is the target yield of the wrap around and for each mortgage the monthly payment ., interest rate (monthly), and the remaining principal balance.

Operating Limits and Warnings

```
Only two levels of mortgage are considered; no thirds.
```

Do not mix annual payment mortgages with monthly payment mortgages.

This program has been verified only with respect to the numerical example given in Program Description II. User accepts and uses this program material AT HIS OWN RISK, in reliance solely upon his own inspection of the program material and without reliance upon any representation or description concerning the program material.

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## Program Description II



Sample Problem(s) An investor is offered the opportunity to purchase a wrap around (second) mortgage at an annual yield of $22.5 \%$. The first mortgage is $\$ 125,647.00$ payable at the rate of $\$ 1,161.67$ per month including $9.5 \%$ interest. The second (wrap around) mortgage is $\$ 214,123.00$ payable at $\$ 2,300.00$ per month including 10.25\% interest. What will the investor pay for the mortgage?

| Solution(s) | (1) | Initialize | $f$ A | 0.00 |
| :---: | :---: | :---: | :---: | :---: |
|  | (2) | Load i for first | $9.5 \div 12 S T O B$ | 0.79 |
|  |  | Load pmt for first | 1161.67 STO C | 1161.67 |
|  |  | Load pv for first | 125647 STO D | 125647.00 |
|  | (5) | Load yield | $22.5 \div 12$ STO 0 | 1.88 |
|  |  | Load i for second | $10.25 \div 12$ ENTER | 0.85 |
|  |  | Load pmt for second | 2300 ENTER | 2300.00 |
|  |  | Load pv for second | 214123 | 214123. |
|  | (9) | Calculate | c | 57510.36 |

Reference (s)

## User Instructions




67 Program Listing I


67 Program Listing II


## Program Description I



## Program Description, Equations, Variables . This program finds both the total interest paid

 over a specified number of years and the remaining balance at the end of the last specified year, given the monthly interest rate, monthly payment amount, loan amount, and the beginning and ending years being considered. An option is also available to generate a yearly amortization schedule.All calculations assume that monthly payments occur, however the schedule generated is on an annual basis.

| $\square$ |
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Program Deseription II


Sample Problem(s)_Generate a yearly amortization schedule for the first 3 years of a $\$ 30,000,7 \%$ mortgage having monthly payments of $\$ 200$.

What is the accumulated interest for the 4th year, and what is the remaining balance at the end of that time?
Reference (s) 4 [ENTER $\uparrow$ ] 4 [A]------> 4.00
[E] -------------------> 2018.02
[R/S] -----------------> 28619.77

| 1.66 | $* * *$ |
| ---: | ---: |
| 2096.15 | r* |
| 369.81 | $* * *$ |
| 29696.15 | $* * *$ |
| 2096.19 | $* * *$ |

$\begin{array}{rr}2.09 & \text { *** } \\ 20 t .19 & * * * \\ 352.21 & * * * \\ 2355.97 & * * * \\ 4157.97 & \text { *** }\end{array}$

| 3.86 | $* *$ |
| ---: | ---: |
| $2043 . \bar{i}$ | $* *$ |
| 356.25 | $* *$ |
| 25061.75 | $* *$ |
| 6201.75 | $* * *$ |






# Program Description 

| Program Title Amount of equity at any time |  |  |
| :---: | :---: | :---: |
| Contributor's Name APD <br> Address 19310 Pruneridge Avenue |  |  |
|  |  |  |
| City Cupertino | State Ca | Zip Code 95014 |

Program Description, Equations, Variables For a periodic repayed loan with full amortization
after a stated number of years, given:
$n$ (number of payments made),
i (periodic interest rate),
PMT (periodic payment),
Pp (purchase price)
$D \$$ (down payment), or $D \%$ (percent down), or Ns (net sales price).

This program calculates purchase price equity Epp and net sales equity Es.

$$
\begin{aligned}
& E p p=N s-E s \\
& E s=\frac{1}{(1+i)^{-n}}\left[\operatorname{PMT} \frac{(1+i)^{-n}-1}{i}+P V\right]
\end{aligned}
$$

$\square$
$\qquad$
$\qquad$
$\qquad$

Operating Limits and Warnings

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## Program Description II

## Sketch(es)

Sample Problem(s) (1) $P$ p $=\$ 45000, ~ D \$=\$ 4500, i=7.5 \%$ annual, $n=72$, PMT $=\$ 283.18$, Ns $=\$ 63900$. What are Es and Epp?
(2) The same as the above, but with PMT $=\$ 251.72$, and $D \%=20 \%$. What are Es and Epp?

Solution(s) (1) 72 [A] 7.5 [ENT] 12 [ $\div$ ] [B] 283.18 [C] 45000 [D] 4500 [f] [A] 63900 [f] [D] [E] $\rightarrow 7222.35$ (Epp) [f] [E] $\rightarrow 26122.35$ (Es)
(2) 72 [A] 7.5 [ENT] 12 [:] [B] 251.72 [C] 45000 [D] 20 [f] [B] 63900 [f] [D] $[\mathrm{E}] \rightarrow 11420.27(\mathrm{Epp})[\mathrm{f}][\mathrm{E}] \rightarrow 30320.27$ (Es)

Reference(s) This program is a translation of the HP-65 User's Library program \#229A submitted by Fred Sommer.




Program Title ELLWOOD INCOME VALUATION FOR INCOME PROPERTY APPRAISAL

Contributor's Name Hewlett-Packard Co.
Address 19310 Pruneridge Avenue
City Cupertino State CA Zip Code 95014

## Program Description, Equations, Variables

Given a loan proportion to fair market value $(\delta)$, the annual interest rate on the loan $\left(i_{1}\right)$ and the term of the loan (payable monthly in equal installments) $\left(n_{1}\right)$; and given the horizon of the projection in years $\left(n_{2}\right)$ and the expected appreciation or depreciation of the property at the end of $n_{2}$ years ( $\pm \alpha$ ); and given the desired return on equity $\left(i_{2}\right)$ the program computes the ELLWOOD factor by which the level income stream must be multiplied to find the value of the property which will give the desired rate of return on equity.

Value $=$ AAI*


The actual "Ellwood" coefficient is stored in Register 0 ; the program produces its reciprocal which should be multiplied by the income stream.

Operating Limits and Warnings $\delta>0$
This valuation technique is ubiquitous in spite of the fact that it does not explicitly take tax consequences into account. Investors should beware of shortcut techniques such as this one.

## Program Deseription II



Sample Problem(s)
A property will produce an even cash flow before debt service of $\$ 10,000$. It is to be mortgaged at $80 \%$ of fair market value; the loan is for 19 years and has a $10.2 \%$ interest rate. The property is to be sold in 5 years and it is expected to depreciate $10 \%$ during the 5 -year period. At what price will it produce a $6.3 \%$ yield on investment?
$\mathrm{N}_{1}=19$
$i_{1}=10.2 \%(.102)$
$i_{2}=6.3 \% \quad(.063)$
$\delta=80 \% \quad(.80)$
$\alpha=-10 \% \quad(-.10)$
AAI $=\$ 10,000$

Solution(s)
Factor $=9.1043$
Value $=\$ 91,043$
Ellwood coefficient $=.109838765$

Reference(s) This program is a translation of the HP-65 User's Library program \#728A by Kelvin C. Vanderlip, Jr.

## User Instructions





## Program Description, Equations, Variables



The above variables are the generally accepted parameters for the analysis and evaluation of income properties. This program follows the standard NIREB recommended format. Net Operating Income is gross ineome decreased by vacancies and operating expenses.

## Operating Limits and Warnings

This program will operate with only one level of mortgage, i.e. properties with second mortgages cannot be analyzed by this program. This valuation or analysis technique is ubiquitous particularily since it takes explicit tax consequences into consideration.

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## Program Description II



Sample Problem(s) An investor wishes to know the performance of a large apartment comple才 over the next five yearswith respect to initial capitalization rate, taxable incone, net spendable income, spendable income rate, equity income, and equity income rat\&.
The following particulars apply:

| Purchase Price | \$ | 750,000.00 | Inflation/Appreciation rate: |
| :---: | :---: | :---: | :---: |
| Loan Amount |  | 635,000.00 | Current year: $=7 \%$ |
| Interest rate |  | $93 / 4 \%$ | Next year: $\quad=71 / 2 \%$ |
| Land Value | \$ | 95,000.00 | Next Year: $\quad=8 \%$ |
| Building life |  | 35 years | Thereafter: $=81 / 2 \%$ |
| Monthly payment | \$ | 7,000.00 |  |
| Net Operating Income | \$ | 112,500.00 |  |
| Income tax bracket |  | 40\% |  |

SAMPLE SOLUTION
Cap rate $=15.00 Y e a r 1 \quad$ Year 2
Taxable $\quad 32,887.48$

43,118.33 54,742.55
Year 3
$54,742.55$
$23,506.10$
$8.51 \%$
$51,559.82$
$18.66 \%$

Year 4
67,955.64
28,573.12
$7.65 \%$
82,987.43
19,127.67
10.04 \%
$44,585.28 \quad 51,559.82$
$59,487.67 \quad 68,506.74$
23.39 \%
33.43 \%
15.93 \%
14.17 \%

Solution(s) Input variables as follows:
Interest Rate STO B (.8125)
Monthly Payment
STO C
STO D
STO O
(1) $f$ A ---Initialize

Loan Amount
Purchase Price
N.O. INCOME STO 1 SH A ---Capitalization Rate

Store variables

Economic Life STO 2 (4) B -----Taxable Income
Land value STO 3 (5) C ----Spendable Income ---Spendable Income
(6)
(6) D -----Equity Income-----Equity Income Rate
(7) Key in inflation rate
(8) $E$----Advances totals for one year
(9) Return to step (4) for additional totals

Reference(s) National Institute of Real Estate Brokers income property analysis data sheet.

## User Instructions




67 Program Listing I



## Program Description



## Program Description, Equations, Variables

GIVEN THF PRESENT LALULE (OR ASKINO PRICE) OF AN INVESTMENT PROPERTY, AND MORTGAGE DETAILS, THIS PROGRAM WILL CALCUAATE NET ANNUAL INCOME (AFTER INTEREST PAYMLENTS) OWNERS EQUITY AND RETURN ON EQUITY EXPRESSED AS A PERCENTAGE.

FURTHER IF A NEW INCOME (EXPECTED FUTURE INCOME) IS INPUT, A SECOND CALCUKATION IS PRESENTED ONCE AGAIN SHOWING NET INCOME, EQUITY AN, RETURN ON EQUITY

THIS PROGRAM CAREULATES ON THE BASIS OF A "FLAT" MORTGAGE WHERE ONLY INTERESI PAYMENTS ARE MADE - WHICH ARE COMMON IN INVESTMENT PROPERTIES.

## Operating Limits and Warnings

INITIANIZATION MUST BE USED AT BEGINNING (START) BUT
THERE-AFTER AKK OR ANY VANUES MAY BE CHANGED

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Sketch(es)

Sample Problem(s)
A RENTAR PROPERTY IS AVAILABLE AT $\$ 57000$
FLAT MORTGAGL IS AUAILABLE OF $\$ 37600$ @ $10 \%$ INTEREST
A SECOND FLAT MORTGAGE OF \$5000 © $13 \%$ INTEREST

WEEKLY INCOME FROM THIS PROPERTY IS $\$ 125$
BUT YOU BELIEVE THIS MAY REASONABKY BE INCREASED TO $\$ 160$

## Solution(s)

 KEYSTROKES[f] [A] (initansia)
$\rightarrow 0.00$
$57000 \quad[A] 37600[B] 10[C]$
$\rightarrow 10.00$
$5000[D] 13[E]$
$\rightarrow \quad 13.00$
$125[f][B] 160[f][\mathrm{C}]$
$\rightarrow \quad 160.00$
[P][D]

Reference (s)
$\rightarrow 2090.00$ ine 14400.00 EQUITY 14.51 \%RETORN
3910.00 N-INE 14400.00 EQUITY 27.15 \% RETURN




67 Program Listing II



Program Description, Equations, Variables This program performs the financial analysis of a real estate investment such as an apartment building. The user enters the first mortgage particulars (principal, yearly interest rate, and number of years loan runs), the second mortgage particulars (principal and yearly interest rate), the net income (gross less utilities, taxes, and services), the down payment (the buyers investment), the value of items to be depreciated at an accelerated rate, the accelerated rate, and the life in years, the yearly straight line acceleration amount, and the buyers tax bracket.
A financial analysis for any year of the investment life may now be made. The year number is entered, and the program returns a financial summary that includes the down payment, the first mortgage particulars (principal value, interest rate, life, and monthly payment), the second mortgage particulars (principal value, interest rate, and monthly payment), total monthly payment, total yearly mortgage payment, interest paid to the first, and the second mortgage, total yearly interest, accelerated depreciation summary (original value, acceleration rate, lifetime, depreciation for the selected year), straight line depreciation, and total depreciation for the selected year, interest plus depreciation less income (taxable income writeoff), tax writeoff (tax bracket times taxable income writeoff), yearly cash flow (net monthly income less monthly mortgage payments times twelve), money in pocket (tax savings plus cash flow), payments to principal, and dollars returned on investment (tax savings plus cash flow plus principal payments). By dividing the dollar return on investment by the down payment, the percent return on investment is obtained. The sample calculation shows all the above information for each of the first five years of operation of a hypothetical apartment.

[^0]
## Program Description

The second mortgage payments are calculated at $10 \%$ of the yearly interest rate per month, i.e. the monthly payment for a second with $10 \%$ interest rate per year is $1 \%$ of the principal per month. This is a typical arrangement for second trust deeds, however, with any loan having a balloon payment, the monthly payments can be flexible, an extreme case is the interest only loan.

The program may be modified to allow entry of a second loan payment. The subroutine that calculates yearly interest uses as inputs, the principal, the monthly interest rate, and the payment, so only the part of the program where the second trust deed monthly payment is calculated need be changed. This section is contained under label $B$. The coding shown below replaces the existing section of the program under label $B$, and allows the user to enter the second principal, yearly interest rate as a percent, and the monthly payment. The program will then summarize, as before, the amounts paid to principal and interest each year.

| 620 | WE |
| :---: | :---: |
| Q2 | $5 T 06$ |
| 628 | F |
| 629 | SET |
| 050 | $\doteqdot$ |
| 631 | STOE |
| 632 | F. |
| 033 | STI4 |
| 634 | *LEL |
| 035 | KCL 3 |
| 636 | RCLE |
| 8637 | $\div$ |
| 838 | Stic |
| 135 | RT |

Program Description I
Program till Real Estate Investment Analysis

Contributor's Name
Address
City
State
Zip Code

Program Description, Equations, Variables

$$
\begin{aligned}
& \begin{array}{l}
\text { T.D. monthly payment } \\
\text { (amt) }
\end{array} \\
& i m=\frac{i g r}{12}=\underset{\substack{\text { mphtury } \\
\text { latest }}}{i^{2}} \\
& u=\text { total number of } \\
& \text { payments } \\
& n=M \times H \text { of years } \\
& \int_{\text {or }}^{s T} 2^{n O} \text { interest payments for year } k, I k \\
& I_{k}=12 \text { pct }+\left(p r-\frac{p_{M T}}{i_{m}}\right)\left(\left(1+i_{m}\right)^{12}-1\right)\left(1+i_{m}\right)^{12(\operatorname{ck}-1)} \\
& 1^{5 r} \text { T.R payouts to principal }=12 \cdot \text { part }- \text { pk } \\
& Z^{N D} \text { T.D. monthly paqmant }=p V_{2} \cdot \text { C aecond/ye }^{\text {mon }} 10
\end{aligned}
$$

Operating Limits and Warnings If no first or Second loan exists, a zero principal value may be entered, but a dummy interest nate must be used like 1. Entry of a zero interest rate causes division by zero in the monthly payment cal wiathon, and program execution stops displaying "Error".

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Program Description I
Program title REAC ESTATE INVESTMENT ANALYSIS

Contributor's Name
Address
City
State
Zip Code

Program Description, Equations, Variables

$$
\begin{aligned}
\text { aceelerated depreciation }=\text { (Bldg, value) } & \frac{R}{n}\left(1-\frac{R}{n}\right)^{k-1} \\
R & =\text { acceleration rate } \\
k & =\text { year number } \\
n & =l i f e, \text { yrs }
\end{aligned}
$$

$$
\begin{aligned}
\text { Taxable income writeoff }= & \text { (Depreciation) }+ \text { (interest pits) } \\
& -(\text { net income ) }
\end{aligned}
$$

net mcome $=$ (gross income)-(taxes)- (insurance)

- (utilities) - (sorvices) - (maintamence)

Income tax reduction $=$ (incremental fax brkt)(Taxable income who)
Cash flow = net income - mortgage payments (on yearly basis)
money m pocket = Income tax reduction + Cask flow
Total return on investment $=$ money un pocket + payments to prinapal To retum on investment = Total return/down payment (the down payment is assumed to be the total investmout by the buyer)

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## Sketch(es)

Sample Problem(s) A $\$ 100,000$ apartment building is to be purchased with the following financing: lst mortgage, $\$ 80000,9.5 \% / y r, 30$ years, simple interest; $2^{\text {nd }}$ mortgages 10000. © $10 \% / \mathrm{yr}$. (payments $1 \% / \mathrm{mo}$.); down payments $\$ 10000$. The gross yearly rent less utilities, taxes, maintenence, and services is $\$ 7000$. The building (structure) value is 80000 and is to be depreciated over 20 years at a $125 \%$ accelerated rate. The straight line depreciation items are $\$ 500 / y r$ (stoves, refrigerators, water heaters, carpets and drapes).
Assume the buyer is in the $50 \%$ tax bracket combined foderal, state, and lacal. (the tax bracket is the incremental percentage shown in the tax schedules). The analysis is performed for years one through five of building life ( investment life).

Solution(s) See attached sheet

Reference(s)

## Program Description

PROGRAM INPUT

|  |  |
| :---: | :---: |
| 10660.00658 80600.00 EHT |  |
|  | 30.60 EHT |
|  | $5.50 \mathrm{6Sb} \mathrm{\%}$ |
|  | 672.68 |

10006.6 E EHT
16.60 6SEE
7000.60 GSEC
80660.60 EHT +
20.60 ENTT
1.256066
506.006560
.50 beEe
1.606560

PROGRAM OUTPUT
down payment

| first principal | 80060.06 | * |
| :---: | :---: | :---: |
| first life, years | 36.60 | * ${ }^{3}$, |
| first yearly interest | $t 9.50$ | ** |
| first monthly payment | t 672.68 | ** |
| second principal | 10606.06 | ** |
| second yearly interes | st 10.060 | ** |
| second monthly pmt. | 160.60 | * ${ }^{1}$ |
| total monthly pmt. | 72.68 | 禹禹 |
| total yearly pmt. | 9272.26 | *** |
| first yearly int. | 7578.85 | ** |
| second yearly int. | 596.57 | 4.4. |
| total yearly int. | 8569.46 | W* |


| accel depr a | 80606.60 |  |
| :---: | :---: | :---: |
| accel depr rate | 1.25 |  |
| accel depr life, | 26.60 |  |
| accel depr | 5600.64 |  |
| straight line depr. | 560.60 |  |
| total depreciation | 5506.60 |  |
| pr plus | 1 |  |
| et income | 6610.66 |  |
| taxable income w/o | 7069.46 |  |
| incremental tax rate | b. 56 |  |
| income tax writeoff | 3534.73 |  |
| yearly cash flow | -2272.20 | * |
| money in pocket | 1262.53 |  |
| payments to princ. | 762.74 | ** |
| \$ return in invest. | 1965.27 |  |
| \% return on inv | 19.65 |  |

down payment
first principal
first lifetime, years first interest rate per year output, first monthly payment
second principal
second yearly interest rate net yearly income accelerated depreciation value accel. depr. lifetime, years accel depr. rate straight line depreciation per year incremental tax bracket (state \& fed)
year number for analysis D returns full analysis E returns abbreviated analysis

# User Instruetions 




## 97 Program Listing




## Program Description I



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## Program Description

| Program Title |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Contributor's Name |
| Address |
| City |


|  | Program Description, Equations, Variables <br> other than annual (monthly, quarterly) the answer should be multiplied by the <br> number of periods per year to determine the annual internal rate of return. <br> In many instances another program may be more suitable for calculating IRR. If <br> all cash flows are equal and equally spaced, or if all cash flows except the last <br> are equal and equally spaced, DIRECT REDUCTION LOANS (BD-04) is a <br> better choice. If the cash flows occur in groups of uneven amounts, IRR- <br> GROUPS (BD-02) may be more suitable. <br> This program was designed for optimum operation when the interest rate being <br> solved for is between 0 and 100\%. The program will often solve for interest <br> rates outside this range, but occasionally may halt prematurely with ERROR in <br> the display. This is an error condition generated by an intermediate calculation, <br> and indicates that the program cannot solve that particular problem. <br> The calculated answer may be verified by using DISCOUNTED CASH FLOW <br> ANALYSIS—NET PRESENT VALUE (BD-03), to calculate the net present <br> value. The NPV should be close to 0. <br> Note: <br> When the sign of the cash flows is reversed more than once, more than one <br> interest rate is considered correct in the mathematical sense. While this <br> program may find one of the answers, it has no way of finding or indicating <br> other possibilities. |
| :--- | :--- | :--- |

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## Program Description II







97 Program Listing I


GilProgram Listing II


| Program Title DEPRECIATION SCHEDULES |  |  |
| :---: | :---: | :---: |
| Contributor's Name | HEWLETT-PACKARD COMPANY | - |
| Address | Corvallis Division $1000 \mathrm{~N} . \mathrm{E}$. Circle Boulevar |  |
| City | Corvallis, OR 97330 | tate ___ Zip Code |



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## Program Description I



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## Program Description II



Sample Problem(s)
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Solution(s)
$\qquad$
$\qquad$
$\qquad$

Depreciation Schedules
where:
$K=$ value for YR
TOTDEP $_{K}=$ total depreciation for years 1 through K .
$\mathrm{W}=$ integer portion of LIFE
F = decimal portion of LIFE
(i.e., for a LIFE of 12.25 years $W=12$ and $F=.25$ )

Straight Line Schedule

$$
\begin{gathered}
\mathrm{DEP}_{\mathrm{K}}=\frac{\mathrm{SBV}-\mathrm{SAL}}{\mathrm{LIFE}} \\
\mathrm{DEP}_{\mathrm{K}}(\text { last year })=\left(\frac{\mathrm{SBV}-\mathrm{SAL}}{\mathrm{LIFE}}\right) \cdot \mathrm{F} \\
\mathrm{TOTDEP}_{\mathrm{K}}=(\mathrm{K}) \cdot\left(\frac{\mathrm{SBV}-\mathrm{SAL}}{\mathrm{LIFE}}\right) \\
\mathrm{RDV}_{\mathrm{K}}=(\mathrm{LIFE}-\mathrm{K}) \cdot\left(\frac{\mathrm{SBV}-\mathrm{SAL}}{\mathrm{LIFE}}\right) \\
\mathrm{RBV}_{\mathrm{K}}=\mathrm{RDV}_{\mathrm{K}}+\mathrm{SAL}
\end{gathered}
$$



## Program Description II



## Program Deseription II









## Hewlett-Packard Software

In terms of power and flexibility, the problem-solving potential of the Hewlett-Packard line of fully programmable calculators is nearly limitless. And in order to see the practical side of this potential, we have several different types of software to help save you time and programming effort. Every one of our software solutions has been carefully selected to effectively increase your problem-solving potential. Chances are, we already have the solutions you're looking for.

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To increase the versatility of your fully programmable Hewlett-Packard calculator, HP has an extensive library of "Application Pacs". These programs transform your HP-67 and HP-97 into specialized calculators in seconds. Each program in a pac is fully documented with commented program listing, allowing the adoption of programming techniques useful to each application area. The pacs contain 20 or more programs in the form of prerecorded cards, a detailed manual, and a program card holder. Every Application Pac has been designed to extend the capabilities of our fully programmable models to increase your problem-solving potential.

You can choose from:

```
                    Statistics
                Mathematics
                    Electrical Engineering
                        Business Decisions
Clinical Lab and Nuclear Medicine
```


## Mechanical Engineering Surveying <br> Civil Engineering Navigation Games

## Users' Library

The main objective of our Users' Library is dedicated to making selected program solutions contributed by our HP-67 and HP-97 users available to you. By subscribing to our Users' Library, you'll have at your fingertips, literally hundreds of different programs. No longer will you have to: research the application; program the solution; debug the program; or complete the documentation. Simply key your program to obtain your solution. In addition, programs from the library may be used as a source of programming techniques in your application area.

A one-year subscription to the Library costs $\$ 9.00$. You receive: a catalog of contributed programs; catalog updates; and coupons for three programs of your choice (a $\$ 9.00$ value).

## Users' Library Solutions Books

Hewlett-Packard recently added a unique problem-solving contribution to its existing software line. The new series of software solutions are a collection of programs provided by our programmable calculator users. Hewlett-Packard has currently accepted over 6,000 programs for our Users' Libraries. The best of these programs have been compiled into 40 Library Solutions Books covering 39 application areas (including two game books).

Each of the Books, containing up to 15 programs without cards, is priced at $\$ 10.00$, a savings of up to $\$ 35.00$ over single copy cost.

The Users' Library Solutions Books will compliment our other applications of software and provide you with a valuable new tool for program solutions.

```
    Options/Technical Stock Analysis
Portfolio Management/Bonds & Notes
        Real Estate Investment
                Taxes
    Home Construction Estimating
                Marketing/Sales
            Home Management
                Small Business
                Antennas
Butterworth and Chebyshev Filters
    Thermal and Transport Sciences
                EE (Lab)
            Industrial Engineering
        Aeronautical Engineering
                Control Systems
            Beams and Columns
                High-Level Math
                Test Statistics
                    Geometry
                Reliability/QA
```


## Medical Practitioner

 Anesthesia Cardiac Pulmonary Chemistry Optics PhysicsEarth Sciences
Energy Conservation
Space Science
Biology Games
Games of Chance
Aircraft Operation
Avigation
Calendars
Photo Dark Room
COGO-Surveying
Astrology
Forestry

## REAL ESTATE INVESTMENT

A group of programs in the areas of real estate and investment analysis including Income Property Analysis, Return on Equity Rental Property, Real Estate Investment Analysis, Yearly Amortization Schedule, and Internal Rate of Return.

MORTGAGE YIELD<br>MORTGAGE PRICING NO. 1<br>MORTGAGE PRICING NO. 2<br>YEARLY AMORTIZATION SCHEDULE<br>AMOUNT OF EQUITY AT ANY TIME<br>ELLWOOD INCOME VALUATION FOR INCOME PROPERTY APPRAISAL<br>INCOME PROPERTY ANALYSIS<br>RETURN ON EQUITY RENTAL PROPERTY<br>REAL ESTATE INVESTMENT ANALYSIS<br>INTERNAL RATE OF RETURN<br>DEPRECIATION SCHEDULES




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